

Bio BOOT CAMP Training Workshop

EXECUTIVE BIO BOOT CAMP PROGRAM

**We start at 9:00 am on day 1,2,3
and close at 5:30 pm**

Day 1

- 44 key points to check before present your business plan to investors
 - o Review and examples
- Business models and your business model
 - o Examples
 - o Where do you stand ?
- How to finance different business models
 - o Examples
 - o Where do you stand ?
- Repellents for investors
 - o how to avoid them ?

Day 2

Participants' business plan Assessment :

- 44 critical points to be addressed in a business plan
- Check your Business plan items according to the Eurobiobiz internal evaluation grid
- Check points 1-10
 - o Team
 - o Intellectual Property

Critical factors : Examples , then individual work and review with the coach

Check your Business Plan items according to the Eurobiobiz internal evaluation grid :

- Points 11-20
 - o Market analysis
 - o Route to market
 - o Technology Platform
 - o Time to market

Critical factors : Examples, then individual work and review with the coach

Day 3

Check your Business plan items according to the Eurobiobiz Internal Evaluation grid :

- Points 21-30
 - o Strategy
 - o Managing Growth and Changes
 - o Milestones
 - o Value building

Critical factors : Examples, then individual work and review with the coach

Check your Business plan items according to the Eurobiobiz internal evaluation grid :

- Points 31-44
 - o Due Diligence
 - o Funding
 - o Sales, Regulations
 - o Valuation, Capital structure, Exit Route

Critical factors : Examples, then individual work and review with the coach

- Debrief of the Boot Camp
- Conclusion and Evaluation of the workshop